



EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

August 24, 1979

- 1538 Chicken (Venezuela). Wants 5,000 tons of frozen broilers, U.S. Grade A, whole, in poly bags, delivery in 30-60 days. Certificate of country of origin is required. Quote CIF La Guaira. Bank ref: Banco Republica. Contact: Pascual Bolillo, Danielson Internacional, Calle Peru, Quinta Catalina, Terrazas Del Club Hipico, Caracas, Venezuela. Telex: 23352 VICAX Caracas. Phone: 978.0592 and 626061
- 1539- Chicken, beef, lamb, offals (Hong Kong). Interested in buying frozen chicken,
1541 beef (bone-in), beef (boneless), lamb cuts, offals, marine products. Quote FOB price and CIF Hong Kong. Bank ref: Banque Belge Pour L'Etranger, S.A., Edinburgh House, Hong Kong. Contact: Norman Ng, Associated Meat Distributors, Ltd., Finance Commercial Bldg., Rm 701, 254-256 Des Voeux Rd., Central, Hong Kong. Telex: 74108 ECHO HK. Phone: 5-435233 (5 lines).
- 1542 Orange tree seedlings (Oman). One of leading trading firms in Oman would like offers CIF per its Oman plant from California Nurseries for 3,000 Navel orange tree plants and 3,000 Valencia orange tree plants. Delivery requested by October 15. Contact: Vinod G. Broker, Manager-Agriculture Division, Assarain Enterprise, P. O. Box 4475, Ruwi, Sultanate of Oman. Phone: 773295/7. Telex: 3293 ASSARAIN MB.
- 1543 Wheat seed (Spain). Wants 44,000 lbs of wheat seeds (G-4 Foundation seed), packaged in 50 kg bags, variety Anza, quotations CIF Cadiz/Barcelona. Delivery as soon as possible. Bank ref: Vizcaya/Atlantico. Contact: Adolfo Victoriano, M. D. Cano, Apartado, 147. Cadiz, Spain. Phone: (956) 22 39 03. Telex: 76085 SEED E/76139 SEED E.
- 1544 Broiler drumsticks (Canary Islands). Wants 40 metric tons per month of frozen broiler drumsticks, choice and medium quality. Packaging: frozen in blocks in 15-20 kilo cardboard boxes, and in cardboard boxes with trays containing 4-5 pieces each labeling, in Spanish indicating contents. Quotation CIF Las Palmas de Gran Canaria. Bank ref: Central. Contact: Oscar G. Irazuzta, Orex, S.A., Saulo Toron, S/N - Urb. Zurbaran, Tafira, Las Palmas de Gran Canaria (Canary Islands). Phone: (928) 35 07 11. Telex: 96276 OGI E.
- 1545- Pork loins, ham (Canary Islands). Wants (a) 20 mt per month of frozen pork
1546 loins, trimmed (32-GP-50 Supplement 410); (b) 30 mt per month of frozen pork loins, bladeless (32-GP-50 Supplement 411); and (c) 30 mt per month of frozen hams, regular (32-GP-50 Supplement 401A). Depth of visible fat for pork loins and ham must be indicated. Packaging in cardboard boxes, each piece individually wrapped in polyethylene. Quotations CIF Las Palmas de Gran Canaria. Bank ref: Central. Contact: Oscar G. Irazuzta, Orex, S.A., Saulo Toron, S/N - Urb. Zurbaran, Tafira, Las Palmas de Gran Canaria (Canary Islands). Phone: (928) 35 07 11. Telex: 96276 OGI E.

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U.S. - Univ. of Florida

- 1547 Pork (Sweden). One of Sweden's largest meat distributors wishes to buy (a) pork tenderloins, 10 kg per carton; (b) boneless pork loins, 15-20 kg per carton. Packaging strap off, denuded. Quotations C&F Gothenburg. Bank ref: Svenska Handelsbanken. Contact: Rolf Johansson, Gunnar Dafgaard AB, S-533 03 Kaelby, Sweden. Telex: 67059. Phone: 0510/411 70.
- 1548 Orange juice (Finland). Wants concentrated pasteurized orange juice from Florida, initial requirement 100 tons then 30 tons per month, brix 65 degrees, ratio 13-14. Telex reply requested. Contact: Paul Suni, Finnsped Oy, Arkadiankatu 12B, SF-00100 Helsinki 10, Finland. Telex: 12 11 86. Cable: SPEDFINN. Phone: 90/44 01 17.
- 1549 Roasting chickens (Argentina). Wants 200/500 tons of roasting chickens, large (minimum 4 pounds), yellow skin, cardboard cartons, immediate shipment. Quote FOB American ports. Bank ref: Banco Nacional de Desarrollo. Contact: Julio Vizental, Vizental Y CIA, San Martin 229, 3rd Floor, Buenos Aires, Argentina. Telex: VIZEN/AR 21069. Phone: 40-7092/95.
- 1550 Canned seafood (England). Wants first quality canned seafoods for supermarket display. Company also interested in obtaining new-to-market frozen products. Quote CIF Liverpool or other U.K. port. Bank ref: Midland Bank Ltd., 378 Manchester Road, Bradford BD5 7B. Contact: R. Peter Leechman, Withenbank Frozen Products Ltd., Whitrose Cold Stores, Ingleby Road, Bradford BD89AQ, West Yorks, England. Telex: 517502. Phone: 0274 491255.
- 1551- Eggs, chickens (Jordan). Requests offers CIF Riyadh airport by September 1 for
1552 25,000 frozen chickens net weight one kilo each, and 200,000 eggs for Riyadh, Saudi Arabia. Firm is purchasing agent for Saudi Arabian school system and poultry products will be consumed by Saudi students. Complete details may be furnished interested suppliers by contacting agent listed below by telex. Contact: Ibrahim Hijazi, c/o Volvo, P. O. Box 1636, Amman, Jordan. Telex: 21849 VSPARE, JO.
- 1553 Corn (Iran). Wants to buy yellow corn, shipload of approximately 25,000 mt, U.S. No. 3. Quote CIF Iranian ports. Bank ref: Chase Manhattan, Park Avenue New York, Citibank New York. Contact: Naim and Rolan Rabipour, Iran Djouduer S.A., Shahreza Ave., Kakh Square, Mehr Building No. 12, Tehran, Iran. Telex: 212015 NAIM-IR. Cable: IRCHICKS. Phone: Tehran 923553, 923427.
- 1554 Holstein breeding stock (Korea). Wants 160 head of pure-bred Holstein heifers, 3-6 months pregnant, 18-26 months age, weighing 950 lbs or up. Delivery at the latest by end of October. Quote CIF Kimpo airport by air, CIF cost should be broken down on quotation or offer sheet. Bank ref: The Bank of Seoul & Trust Co., Ltd., Korea Exchange Bank. Contact: Y. H. Chang, Director, Baik Wha Brewery & Distillery Co., Ltd., Kwant Wha Moon, P. O. Box 60, Seoul or 200-4, Dongkyo-Dong, Mapo-Ku, Seoul, Korea. Telex: K27472 BAIKWHA. Cable: BAIKWHARE, Seoul. Phone: 33-8255-9.
- 1555- Beef liver, frozen and powdered eggs (Egypt). Wants 50 tons initially of frozen
1556 beef livers and 2 or 3 tons of frozen and powdered eggs. Would like to have supply on periodic basis. Quote CIF Alexandria. Bank ref: Bank of Alexandria, Bank Misr. Contact: Habib Matta Abdel Malek, 5 Middan El Falaki, Cairo, Egypt. Phone: 756094.

- 1557 Grocery line (Hong Kong). Wishes to contact U.S. suppliers of (a) shelf-stable groceries (powdered or liquid), soups, condiments, and convenience foods; (b) dairy products, (margarine, yogurt, spreads and others); (c) vacuum-packed dry roasted nuts; (d) convenience snacks; (e) frozen processed foods, cooked or uncooked (desserts, snacks, pound cakes, sponge cakes, entrees, side-dishes, other convenience foods). Products should be of high quality, major brands preferred. Suitable export packaging. Convenience snacks and nuts can be in cans, jars or canisters, frozen foods in small retail units for 2-3 persons. Quote C&F in U.S. currency. Bank ref: The Hong Kong and Shanghai Banking Corp, Queen's Rd., Central Hong Kong. Contact: Raymond Tong, John D. Hutchinson Trading Ltd., Hutchinson House, 17th Floor Hong Kong. Telex: HX74798. Phone: 5-234022.
- 1558 Specialty foods (Sweden). Wants to buy an undisclosed quantity of tacos, all kinds, consumer packed. Contact: Thomas Bengtstroem, Svensk Import Reklam, Sikelgatan 2, S-414 71 Goteborg, Sweden. Phone: 031/41 60 24.
- 1559 Foodstuffs (Iran). Wishes to contact and represent U.S. suppliers of a wide variety of foods including rice, popcorn, corn, honey, cooking and salad oils, margarine, baby foods, and yogurt. The contact below will be in the U.S. in about two months to visit the interested firms. The company has been in business for about 35 years, mainly for imports of paper products, surveying, designing and drafting equipment. Import volume has been running \$12-15 million annually. Now establishing food import division. Bank ref: Sepah Bank, Naderi Branch, Tehren. Contact: Eng. P. Yermian, Managing Director, Okhowat Co., 308 Meidane Naft (Abbasabad Ave), Tehran, Iran. Telex: 215893 OKH IR. Phone: 854692-4.
- 1560- Forage and flower seeds (France). Interested in contacting U.S. suppliers of
1561 forage and flower seeds. Bank ref: Societe Generale, Rennes, France. Contact: Pierre Gruel, Ets. Gruel-Fayer, 3, Rue Jean Le Ho- BP 3212, 35013 Rennes Cedex, France. Telex: OGETEL 730004. Phone: 59.02.72.
- 1562- Vegetable and flower seeds (France). Wishes to contact U.S. suppliers of
1563 vegetable and flower seeds. Bank ref: C.I.O. Rue Voltaire, 49000 Angers, France. Contact: Mr. Berthelot, Ets. E. Toumelin, 24, Rue De L'Hopital 49250 Beaufort En Vallee, France. Telex: 720 840 F. Phone: 16 (41) 80 30 64.
- 1564 Peanut shells (Norway). Wants to buy peanut shells, 30,000 mt per annum--monthly shipments of approx. 3,000 mt. Must be suitable for industrial furnaces (ferrosilicium works), packaged in bales, delivery soonest. Quote CIF Norwegian port. Bank ref: Bergen Bank, Oslo, Norway. Contact: Ernest Kobro Jr., Ernest Kobro and Co. A.S., Sorkedalsveien 10A, Oslo 3, Norway. Telex: 18853. Phone: 2-60 44 90.
- 1565 Orange pulp (France). Wishes to buy dried orange pulp, test shipment of 5-10,000 metric tons. Bank ref: Societe Generale, Place Clichy, Paris. Contact: Mr. Vidal, Compagnie Reno, 251, Boulevard Pereire, 75017 Paris, France. Telex: 280 940. Phone: 574.98.49.
- 1566 Cola drinks (Malaysia). Wishes to place trial order for 500 cartons of 24 cans of cola drinks. Quote C&F or CIF Sabah, Sandakan, East Malaysia. Must be accompanied by 4 cans of samples, importer will pay charges. Contact: Voon Mah Shing, Sandakan Cold Storage Sdn. Bhd., Lot No. 5, Ground Floor, Bandar Ramai Ramai, Leila Road, P. O. Box 1456, Sandakan Sabah, East Malaysia. Telex: MAXIMA MA 82072. Phone: 5051.

- 1567 Chicken (Venezuela). U.S. Agent for Venezuelan firm requests FAS Miami quotes for 1,000 mt of whole frozen chicken, plant grade, each weighing approximately 2.5 lb., packed in individual poly bags, approximately 12 birds (30 lbs) per carton. U.S.D.A. inspection certificate required. Contact: Intermarkets, U.S.A., Inc., 5100 Westheimer, Suite 200, Houston, Texas 77056. Phone: (713) 840-1700. Telex: 762007 POST OAK EX HOU. ATTN: Raman Mullick, President.
- 1568 Foods for vending machines (Sweden). Swedish vending company with sales throughout Sweden wants food items for vending machines such as various kinds of biscuits, health food snacks and canned one-portion dishes. Best quality available, each item individually packaged. Bank ref: Skandinaviska Enskilda Banken. Contact: Ms. Elizabeth Warstrom, Svensk Vending AB, Ursviksvaegen 16, S-172 36 Sundyberg, Sweden. Phone: 08/29 36 00.

Foreign Trade Developments:

Soy protein approved for Italian processed foods. The Italian Ministry of Health has authorized the trade and use of structured defatted soybean flour and restructured soy protein concentrates for inclusion in processed foods. Effective August 19, all food and meat products except canned meat, sausage and salami can include up to 30 percent of total protein content in the form of soy protein. For meat products incorporating soy flour and protein concentrates, each 100 grams of such dry extender must be supplemented with 10 mg iron, 2 mg thiamine, 0.8 mg riboflavin, and 5 mg vitamin B 12. The decree, which constitutes in effect a new law, provides for strict labelling requirements with regard to soy protein presence. For meat products extended with soy protein, labels must also state the percentage of vegetable protein to total protein content.

Japan reduces meat surcharges. The Japanese Government has again reduced the surcharges applied to certain beef imports. The new surcharges, which became effective July 1, average 175 yen per kilogram (about \$.37 per pound), compared with 330 yen per kilogram (about \$.70 per pound) before the revision. This is the second lowering of surcharges in 1979. The categories of beef imports subject to the surcharges are special quotas (hotel, school lunch, Okinawa, and cooked beef), the private trade portion of the general quota, and the allotment to designated retail stores out of the general quota. These quotas account for about 30 percent of Japan's beef imports.

- 1569 Wheat flour (United Arab Emirates). Golden Leaf Bakery, established recently in Sharjah, desires to import American flour. Firm is interested in establishing contacts with U.S. suppliers of Grade 1 American hard wheat flour (bread flour), Grade 1 cake flour and Grade 1 wholemeal brown flour. Contact: M. Hussein, Managing Director, Golden Loaf Bakery, P. O. Box 1791, Sharjah, United Arab Emirates. Telex: 68053 SHEBA EM. Cable: GOLDENLOAF.
- 1570- Corn, poultry feeds (Nigeria). Nigerian company wishes to import monthly 4,160 tons
 1571 number two yellow corn in 50 kilo bags; 600 tons concentrate for chicken mash in 50 kilo bags and 400 tons each of grower and layer mash (in 50 kilo bags). Bank ref: Standard Bank Nigeria Limited, Marina Branch, Lagos, Nigeria. Contact: J. O. Adeyemo, Adm. Manager, Oredola Okeya Trading Co. Ltd., 68 Mnamdi Azikiwe Street, P. O. Box 811, Lagos, Nigeria. Phone: 632322. Cable: DOLAYAT.